



Growth-oriented investment company with a proven track record, looking to acquire and operate a business in the \$1-7M EBITDA range

Who we are...

- **Investment professionals with a very successful and long track record** in acquiring and building middle market companies
- Mix of **investors and operators**, who have brought top-tier excellence into the middle market
- Led by one entrepreneurial manager who will be your **single point of contact** for everything and will continue on to run the company

What we're looking for...

- **Healthy and stable company**
 - Steady cash flow generation for 3 years+
 - Revenue in the \$10-50M range; EBITDA in the \$1-7M range
 - Recurring revenue model
- **In a favorable industry**
 - EBITDA margins close to or above 15%
 - Growing and fragmented industry
 - Not too technical/complex
 - Not dependent on factors outside our control such as regulation
 - We prefer business services and consumer services
- **With the right management team**
 - Owner ready to hand over reigns
 - Middle managers excited about long term prospect of company

Advantages to sellers/owners of working with us...

- Will protect and build on the legacy of your company, while allowing seller to retire or reduce role in daily operations
- Focused on retaining and developing existing employees after the sale
- Expect to improve company primarily through creative sales growth
- Highest professional standards and ethics at every step of the process
- Since we are looking for a single acquisition, 100% of our management, leadership and financial experience will go towards your company's success

Charbel Zreik

Office: 1.914.709.LBC0

Cell: 1.914.334.5339

charbel@lightbeamcapital.com

Please contact us if you have an opportunity that fits our profile.

Competitive referral fees will be paid.

Light Beam Capital

10 Lawrence Avenue

Suite 1

Sleepy Hollow, NY 10591